

## WHO IS BEHIND MRM?

# Meet Rosy

- 01 CORPORATE EXECUTIVE
  - 8 YEARS in Corporate America,

Visionary executive driving growth, governance, and global impact with integrity.

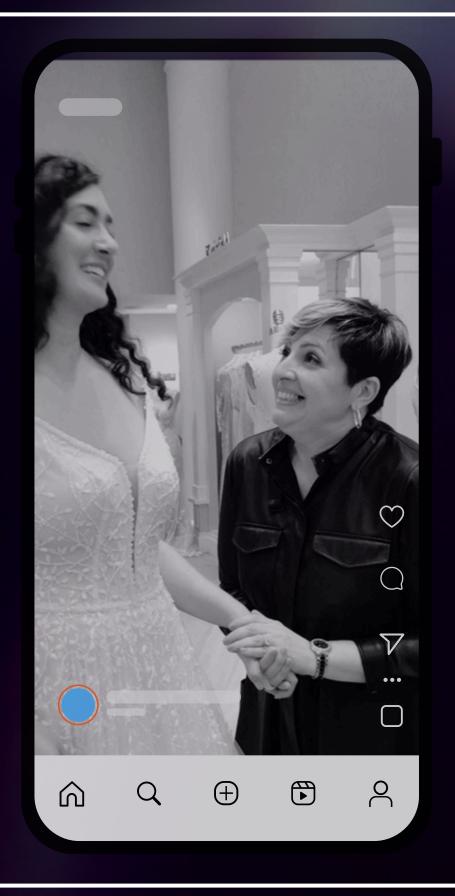
- 02 BRIDAL EXPERT
  - 17 YEARS in the wedding industry, curating couture elegance, elevating bridal moments, and shaping timeless fashion.

03 BUSINESS DEVELOPMENT LEADER

Building partnerships, scaling revenue, inspiring teams, and transforming market opportunities.

04 INNOVATIVE STRATEGIST

Pioneering bold ideas, reimagining markets, and implementing future-focused strategies.



## **OUR HUBS**

01

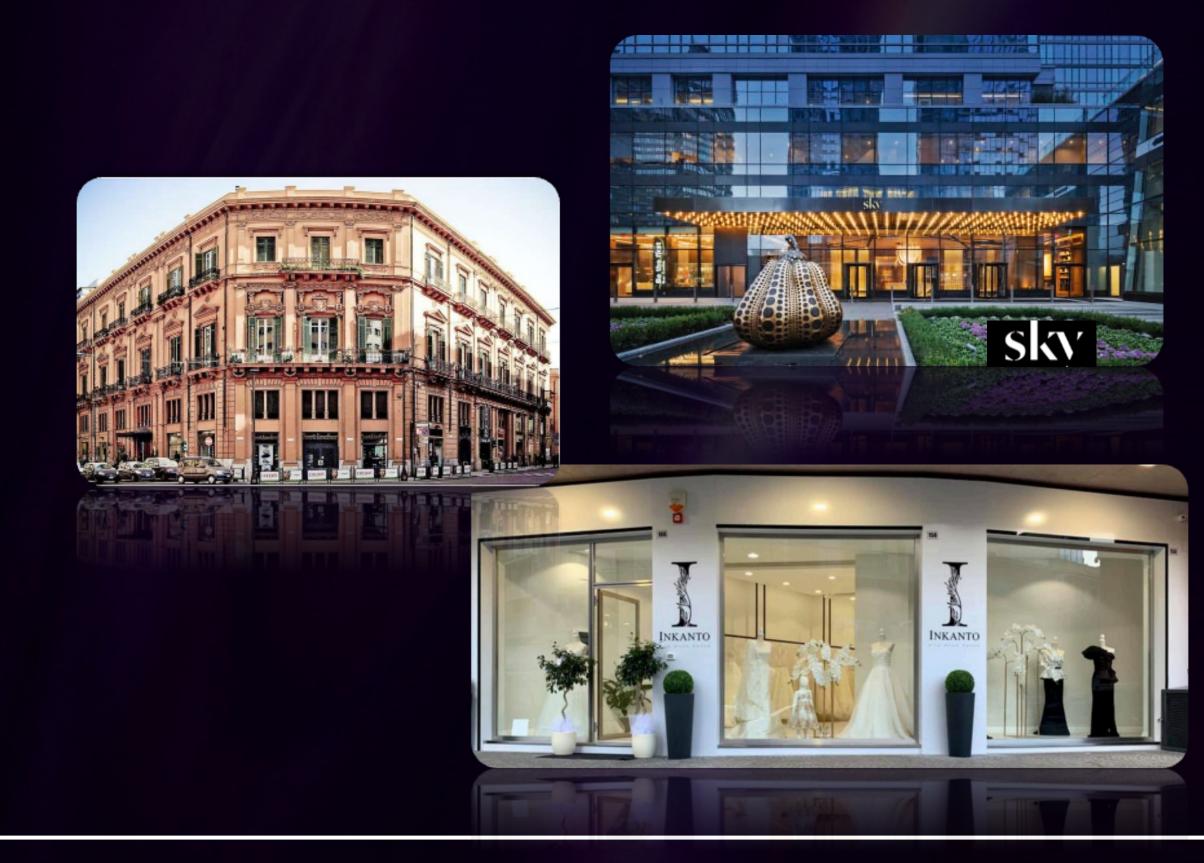
ITALY-SICILY

BAGHERIA – WAREHOUSE PALERMO– SHOWROOM

O2 USA - MICHIGAN + NEW YORK

MICHIGAN - OFFICE

NEW YORK - OFFICE



## The Impact Rosy Brings

ROSY BRINGS AN INFECTIOUS
CAN-DO ATTITUDE, POSITIVITY,
AND COLLABORATIVE SPIRIT TO
EVERY CHALLENGE. SHE'S NEVER
AFRAID TO ROLL UP HER SLEEVES
AND TACKLE COMPLEX PROBLEMS
HEAD-ON, ALWAYS WITH THE
ORGANIZATION'S SUCCESS IN
MIND. AS A COMPASSIONATE
AND EMPOWERING LEADER, ROSY
IS DEEPLY INVESTED IN THE
GROWTH AND SUCCESS OF HER
TEAM-ENSURING THEY HAVE THE
TOOLS, TRAINING, AND SUPPORT
TO THRIVE.

ROSY BRINGS A RARE
COMBINATION OF
OPERATIONAL EXCELLENCE
AND PEOPLE-FIRST
LEADERSHIP. SHE IS A
FORWARD-THINKING,
GROUNDED LEADER WHO
DRIVES TRANSFORMATION
BY EXAMPLE. SHE TACKLES
CHALLENGES HEAD-ON
AND, IN DOING SO, LIFTS
THOSE AROUND HER—
HELPING THEM BELIEVE IN
THEMSELVES AND RISE TO
THE MOMENT.

ROSY LEADS WITH VISION AND HEART. SHE BELIEVES TRANSFORMATION HAPPENS WHEN PEOPLE FEEL SEEN, SUPPORTED, AND INSPIRED. BY APPROACHING CHALLENGES WITH GRACE AND DETERMINATION, SHE CREATES AN ENVIRONMENT WHERE OTHERS FEEL EMPOWERED TO GROW, CONTRIBUTE, AND THRIVE. HER LEADERSHIP UPLIFTS, BUILDING CONFIDENCE AND SPARKING BELIEF IN WHAT IS POSSIBLE.

A TRUE FORCE IN BUSINESS
DEVELOPMENT, THEIR VISION
AND LEADERSHIP HAVE
DELIVERED LIFE-CHANGING
OUTCOMES FOR OUR
COMPANY. A STRATEGIC
THINKER AND TRUSTED PARTNER,

ROSY IS AN INVALUABLE ASSET TO ANY ORGANIZATION



RACHEL WYATT

SVP DIGITAL & CUSTOMER EXPERIENCES

SIGNET JEWELERS

JESSICA BRASHEAR
DIGITAL PRODUCT MARKETING
SIGNET JEWELERS

AMISH DESAI
SENIOR DIRECTOR PRODUCT
CAPGEMINI

REEM ACRA
CHIEF CREATIVE DIRECTOR
REEM ACRA NEW YORK

## THE METRICS WE STAND BY



Personal Retail
Locations
2013 - Present
\$12MM Sales
+17% YOY

ReemAcra

Head of Business
Development
2024-2025
+37% Account Growth

NICOLE

Head of Business
Development
2016-2020
+22% YOY

**PRONOVIAS GROUP** 

Regional Leader 2013-2016 +16% YOY

### HOW WE WORK

O1 FIND THE PARTNER

Identify collections that align with market demand and brand positioning. This includes scouting designers, analyzing trend reports, and ensuring pricing and quality fit the distribution strategy.

SELECT OR CREATE THE SAMPLES

Curate sample pieces that will travel into showrooms, trade fairs, and agent presentations. These selections act as the brand's ambassadors, representing both aesthetic vision and commercial viability. O3 PLAN THE TERRITORIES

Build a geographic roadmap. Assign agents to key markets, register for trade shows, and structure representation agreements. The goal is to balance coverage with exclusivity, ensuring each territory has the right exposure and support.

**SERVICE THE TERRITORIES** 

Deliver ongoing excellence in execution:
manage orders and payments, coordinate
reorders, and provide customer service. Extend
support through branding and social media,
ensuring the territories feel connected,
nurtured, and consistent with the brand voice.



# 360'SERVICES FOR YOUR BRAND



#### **DESIGN DISTRIBUTION**

DESIGNS

TECH PACKS

FABRIC CONNECTIONS

NEW FACTORY EVALUATIONS

STYLE ASSESSMENTS



#### **NEW MARKET REPRESENTATION**

GLOBAL CUSTOMER LISTS
CUSTOMER ACQUISITION
AGENT ASSIGNMENT & MANAGEMENT
TERRITORY ANALYTICS
TRADE SHOW PLACEMENT
COST PLANNING
PRICING EVALUATIONS
SHIPMENT EVALUATIONS



### **OUR MARKETS**

01

#### **MARKET PREPARATION**

WHOLESALE MANAGEMENT

LOCALIZED DISTRIBUTION

**CLIENT SERVICING** 

AGENT ASSIGNMENT

02

#### **NEW MARKET SERVICES**

CHICAGO - NEW YORK - ATLANTA MILAN - BARCELONA

Expand Industry Networks
Support Trade Show Engagements
Develop and Recruit Sales Agents
Deliver Ongoing Customer Service
Trunk Show Management













## THANK YOU

### CONTACT

Contact@rosylopiparo.com

<u>Website</u>

Cell+ 001 616 808.7850

<u>LinkedIn</u>